

CONVERGE CITY HUB

Church Facility Consulting

A CONVERSATION-STARTER FOR CHURCH LEADERS

The Kingdom Partnership Starter

Your church holds more relationships and community goodwill than you realize.

A relational mapping tool for pastors and teams

Your most underused resource

Of the four resources every church stewards — money, people, social capital, and facilities — social capital is the one almost no church manages on purpose. It's the web of relationships, reputation, and goodwill your church holds in the community. And it's often the bridge between an empty building and a thriving one.

Activation isn't only about spaces. A room becomes a hub when the right people walk into it — and the right people are usually closer than you think. Most churches sit within reach of dozens of potential partners and never realize it, because they've never taken inventory of who's already in their orbit.

The posture that opens doors

Before you map anyone, adopt the right posture. Partnership conversations fail when they lead with the church's need ("we have bills, want to rent our space?") and succeed when they lead with genuine generosity ("we have space that could serve your good work"). The same building, offered from generosity instead of need, becomes an entirely different invitation.

Lead with what you can give, not with what you need. Generosity opens doors that sales pitches close.

Map who’s already in your orbit

Work through each category below with your team. Don’t filter yet — just list every person or organization you can think of, even loosely connected ones. You’ll be surprised how the list grows.

Category	People / organizations already connected to us		
Nonprofits & Ministries	1.	2.	3.
Local Businesses	1.	2.	3.
Schools & Educators	1.	2.	3.
Community Groups	1.	2.	3.

Prompt to jog your memory: Who has already asked to use your space? Who do your members work for or volunteer with? Which groups meet at the coffee shop or library because they have nowhere else to go? Which local causes does your church already care about?

Conversation starters

Keep it warm, brief, and generous. You’re not closing a deal — you’re opening a door.

- **To a nonprofit:** “We have space that sits empty during the week, and we’d love for it to serve good work in our community. Would a room here help what you’re doing?”
- **To a business:** “We’re opening our facility to the community. Would a meeting or event space here ever be useful to you or people you know?”
- **To a school or educator:** “We have classrooms available after hours — could they serve your students, programs, or families?”
- **To a community group:** “We’d love for our building to be a gathering place for the neighborhood. Where do you currently meet — and would a space like ours help?”

The values filter

Not every open door should be walked through. Before you say yes to a partner, run them through three questions. This protects your church’s witness and keeps partnerships mission-aligned.

- 1. **Alignment:** Does their work align with — or at least not conflict with — our mission and values?
- 2. **Pride:** Would we be glad for the congregation to know this group uses our space?
- 3. **Potential:** Does this relationship have room to become more than a transaction over time?

“...praising God, and having favour with all the people. And the Lord added to the church daily...”

Acts 2:47

The early church’s favor with the community and its growth were connected. Open doors, offered with the right heart, become the very relationships through which God adds to the church.

Your first three conversations

From everything you mapped, choose three names to reach out to this month. Start with the warmest relationships — momentum comes from easy yeses.

Who	Which space might serve them	Warmth (1–5)
1.		
2.		
3.		

INSIDE THE FULL ENGAGEMENT

This starter helps you *map* your relational capital and open first conversations. Turning that map into a prioritized partnership pipeline — with the right agreements, programming, and a strategy to deepen each relationship into lasting Kingdom impact — is the work of the Converge City Hub engagement.

Let’s build your partnership pipeline.

In a consultation, we’ll help you turn this orbit map into a prioritized plan for the partners most worth pursuing — and how to steward each relationship well.

Book your free Discovery Call → <https://calendly.com/davisministrygroup/one-on-one-with-rj-davisemail> or email info@convergecityhub.com

